



INVESTOR PRESENTATION

Q3 2022

Certain information contained in this document consists of forward-looking statements reflecting the current view of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of the Company to be materially different from any future results, performance, or achievements that may be expressed or implied by such forward-looking statements, including worldwide economic trends, the economic and political climate of Egypt and the Middle East and changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in such forward-looking statements. Recipients of this document are cautioned not to place any reliance on these forward-looking statements. The Company undertakes no obligation to republish revised forward-looking statements to reflect changed events or circumstances.

AGENDA

I. An Integrated Energy Solutions Global Provider

II. Investment Highlights

- Full-Service Integration
- Long Track Record
- Strong Geographical Presence
- State-of-the-art Facilities
- Experienced Leadership
- Prestigious Client Base

III. Business Line Review

IV. Recent Financial Performance

V. Corporate Social Responsibility



Power...Build...Develop Sustainable Value..

Elsewedy Electric is an energy player structured to face the challenges of the world's fastest growing markets and the complexity of the critical electricity industry. From its start, deep product and sector specialization and unprecedented insight into local markets set the ground work for first mover advantage into new markets and sectors.

Our Core Values & Beliefs

Our Core Values & Beliefs				
Integrity	Innovation	Excellence	Customer Satisfaction	Ownership, Commitment & Collaboration



Vision

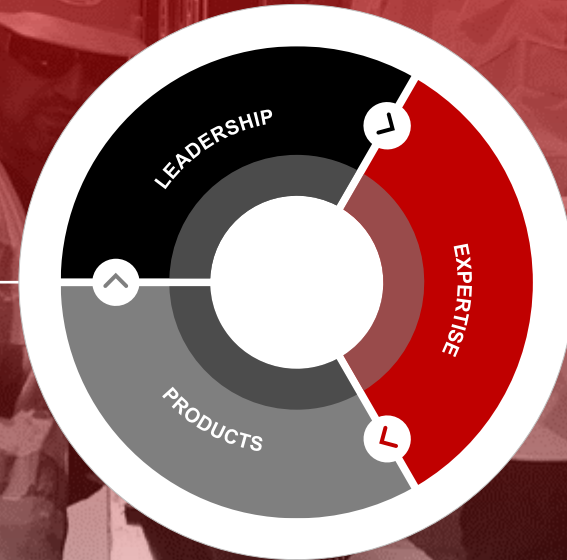
To become a global leader in delivering energy, services and value



Purpose

provided with exceptional expertise and service to our customers and communities safely and efficiently.

- The Elsewedy family began what is today Elsewedy Electric in 1938 as an electrical equipment trading company.
- In 1960, after developing deep market understanding and local presence, the company became Egypt's first specialized cables distributor.
- In 1984, Arab Cables – as the company was then called – built the country's first private sector cables factory. The event marked the beginning of Elsewedy Electric's corporate identity.



Elsewedy Electric is a fully integrated energy solutions provider: From raw materials such as metals and plastics to inputs across the spectrum of wires, cables and electrical products, to contracting and turnkey infrastructure projects and electricity generation.

Elsewedy Electric provides integrated solutions through five divisions.



Industry



EPC



Technology



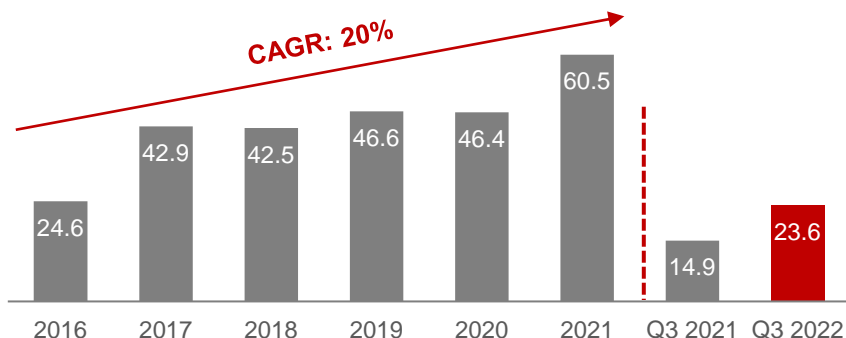
Investment



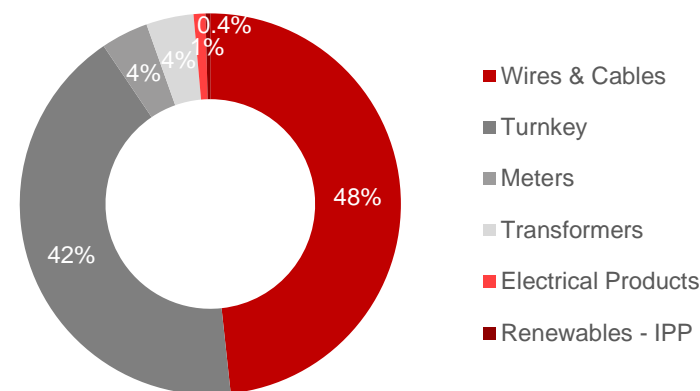
Development

Total Revenue

(EGP bn)



Revenue by Segment – Q3 2022



EGP 23,608 mn

Q3 2022 Revenues

▲ 58.7% y-o-y

EGP 1,205 mn

Q3 2022 Income

▲ 71.2% y-o-y

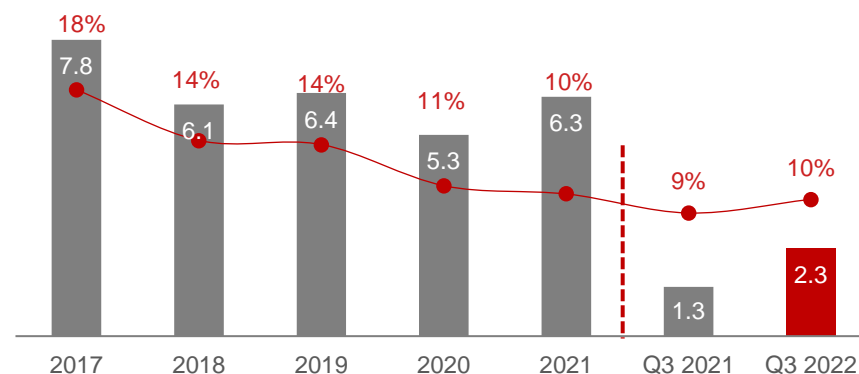
>17,000

No. of Employees

EBITDA

(EGP bn)

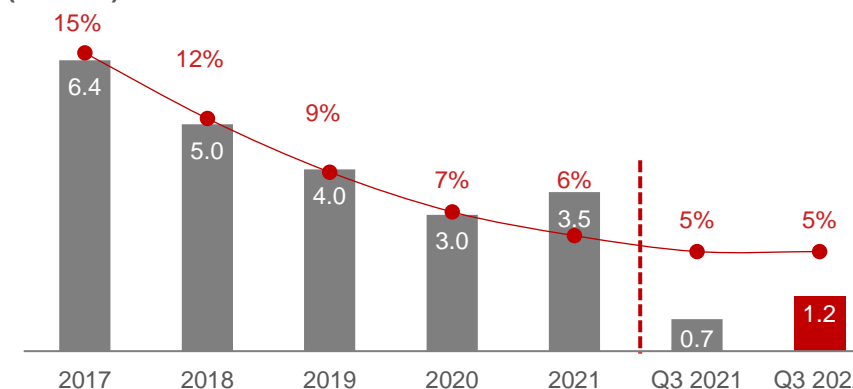
■ EBITDA ● EBITDA Margin



Net Income

(EGP bn)

■ Net Income after Minority ● Net Income Margin



38

Years of Operation

31

Production Facilities

110

Export Countries

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Investment Highlights

Elsewedy Electric's integrated energy solutions provide a full range of offerings to produce, distribute, manage and safely use electrical power

Integration across the value chain supports

Fast track capabilities

Quality guarantees

Cost leadership

Brand advantages

Ability to offer turnkey solutions

Cross-Selling Opportunities

Industry



- Wires and Cables
- Transformers
- Electrical Products

EPC



- Power Generation
- Electricity Transmission and Distribution
- Renewable Energy (Solar, Wind, Hydro)
- Water Treatment & Desalination
- Oil and Gas
- Transportation

Technology



- Smart Energy Management
- Data Centres

Investment



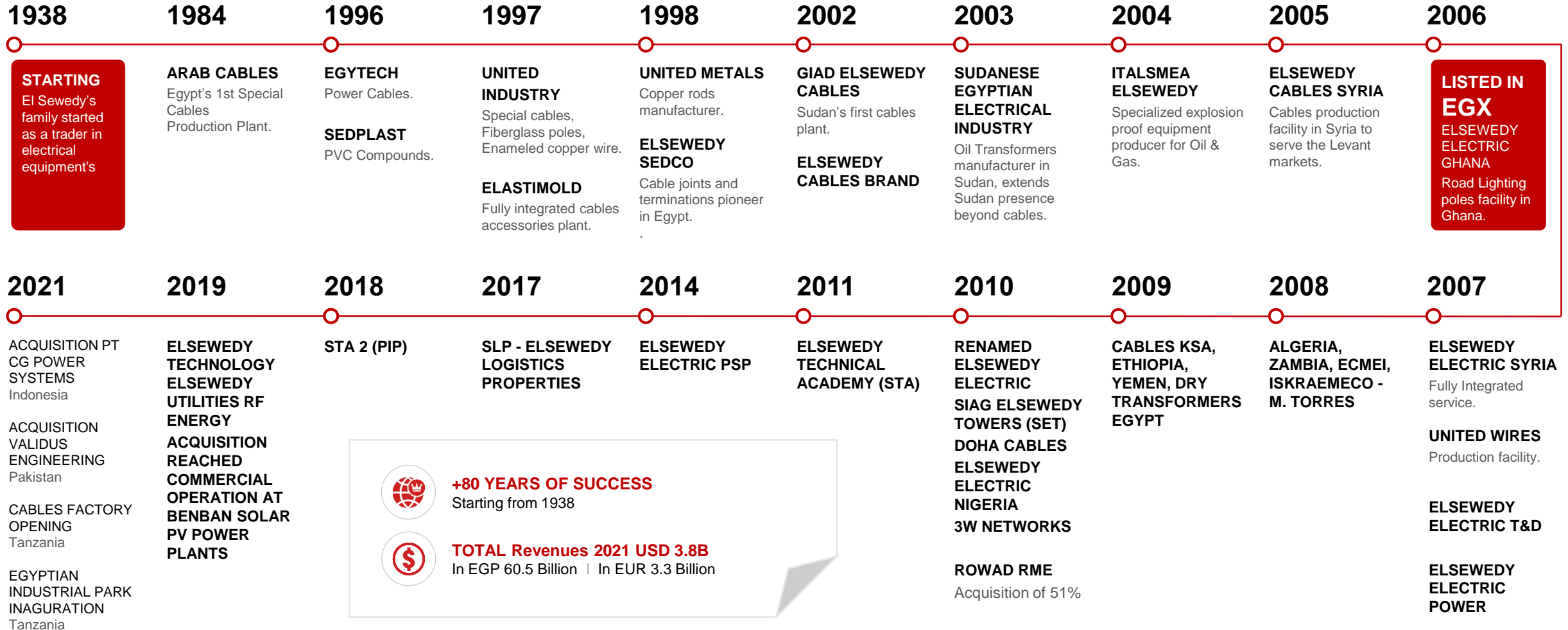
- Independent Power Plants
- Utilities Development

Development



- Industrial
- Logistical

The Elsewedy Electric name has existed in the market since 1938 as a distributor of electrical equipment, becoming Egypt's first specialized cables distributor by 1960 and Egypt's first private manufacturer of cables with the establishment of a production plant in 1984. Over the next 30+ years, Elsewedy Electric would expand both organically and inorganically through the establishment of plants and the acquisition of companies across the value chain both domestically and abroad.



Elsowedy Electric has developed a strong track record in the execution of fast-track projects across Africa. The Group has repeatedly demonstrated its ability to secure high profile contracts both domestically and regionally with local governments

Recent Notable Projects



Beni Suef 4,800 MW (Fast-track) Combined Cycle Power Plant

Owner	The Egyptian Electricity Holding Company EEHC, Egypt
Value	EUR 2.1 bn
Capacity	4.8 GW
Location	Egypt
Scope	Engineering, procurement, construction, testing, commissioning, start-up and civil works for 4 x 1,200 MW Power Blocks, WCT, Combined Cycle Power Plant. Nos. 8 Siemens SCCP5-8000H in 4 x (2+2+1) Combined Cycle. Power to grid (2,400mw) in 11-months, completion (4,800mw) in 27.5 months



Al Layyah (Sharjah) 1,026 MW Combined Cycle Power Plant

Owner	Sharjah Electricity & Water Authority Sewa, UAE
Value	USD 558 mn
Capacity	1.0 GW
Location	UAE
Scope	Engineering, procurement, construction, testing, commissioning, start-up and civil works for 1,026 MW Power Block, Once-through Cooling, Combined Cycle Power Plant. Nos. 2 Mitsubishi Power M701F in 2+2+1 Combined Cycle , with 400kV AIS substation.



Julius Nyerere 2,115 MW HPP RCC-Dam Hydropower Project

Owner The Tanzania Electric Supply Company (Tanesco), Tanzania

Value USD 2.9 bn

Capacity 2.1 GW

Location Tanzania

Scope Engineering, procurement and construction ("EPC") of Rufiji Hydropower Project at Stiegler's Gorge along the Rufiji River in United Republic of Tanzania. 134m RCC-dam, 34 billion m3 reservoir, 3-power tunnels, a powerhouse incl. 9 x 235 MW Vertical Francis Hydro-Turbines and a 400kV substation



New Babil 400/132 KV Substation

Owner Iraq Ministry of Electricity

Value EUR 94 mn

Capacity 400/132 KV Substation

Location Iraq

Scope A Joint Venture of Elsewedy Electric and Toyota Tsusho Corporation has recently been awarded the contract of 'New Babil 400 KV Substation'. Elsewedy Electric scope of works covers the design, manufacturing, procurement and construction of the 400 KV substation, EPC basis.



Intelligent Transportation System 7 Main High Roads

Value USD 90 mn

Coverage 1,187 km

Location Egypt

Scope ITS for highways in Egypt includes Traffic Management System (TMS) and Toll Collection System (TCS), in addition to the main control rooms in the New Administrative Capital, owned and operated by Administrative Capital For Urban Development (ACUD). The project will cover six important highways extending over 1,187 km in total length.



Business Line Review

24 FACTORIES IN AFRICA

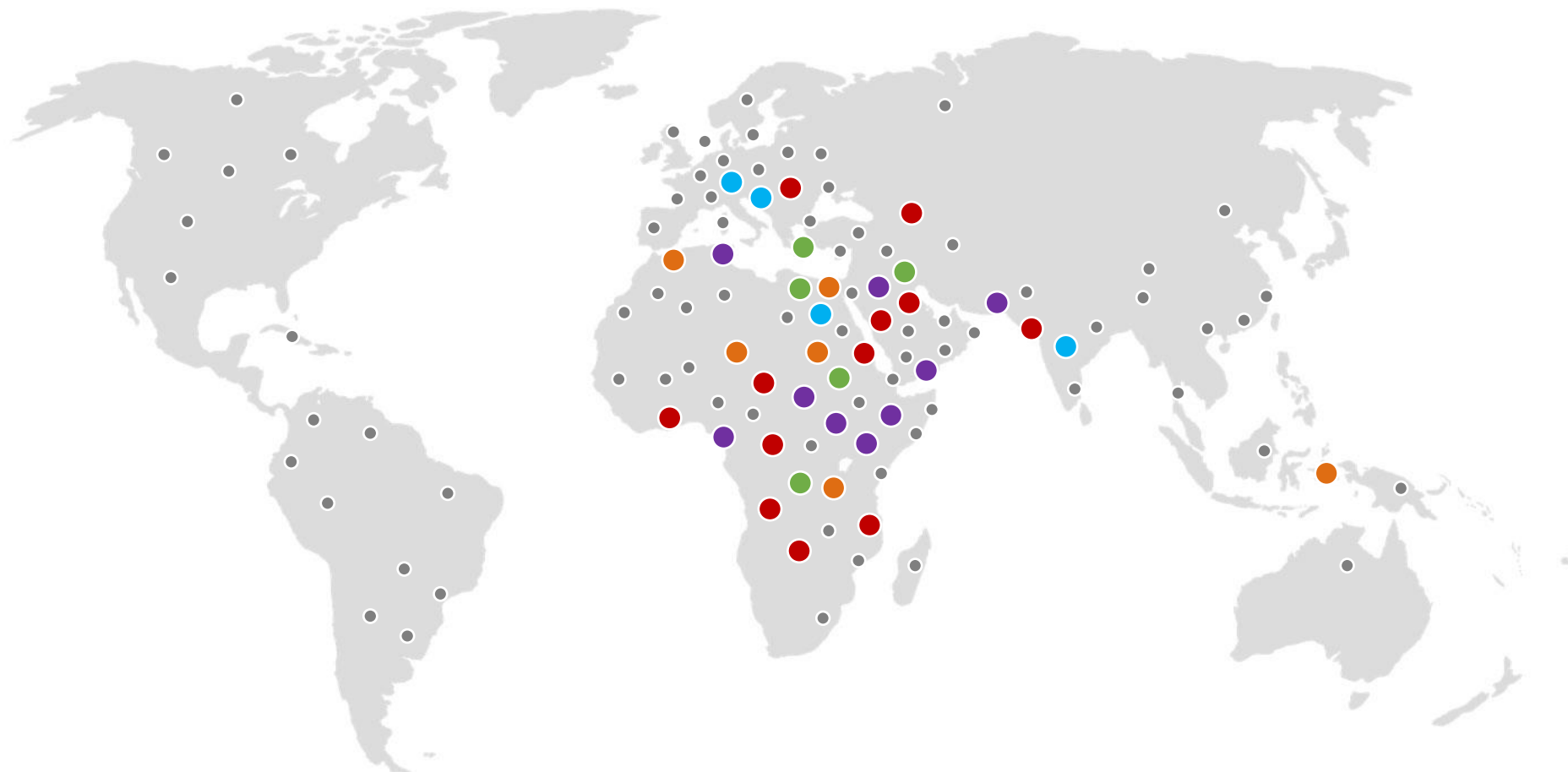
5 FACTORIES IN ASIA

2 FACTORY IN EUROPE

TOTAL OF
31 PRODUCTION
FACILITIES

48 INTERNATIONAL OFFICES

110 EXPORT MARKETS



 CABLES & ACCESSORIES

 RENEWABLE ENERGY

 PROJECTS & DEVELOPMENT

 TRANSFORMERS

 METERS

 EXPORT

Advanced technology acquisition and development places Elsewedy Electric at the forefront of world electricity trends, positioning the group to supply the most cost effective, clean technology to regional developing nations. Group-wide sharing of the most advanced production technology extends significant efficiency gains across the group's activities, while effective brand development boosts the group's profile as a leading energy player.

Certifications



Wires and Cables (Total Capacity)

EGYPT (54%)

Cables Capacity: 149,657 tons
Copper Rod Capacity: 121,000 tons
PVC Capacity: 132,000 tons

SAUDI ARABIA (12%)

Cables Capacity: 32,448 tons

QATAR (17%)

Cables Capacity: 48,027 tons

ALGERIA (12%)

Cables Capacity: 33,600 tons

ETHIOPIA (2%)

Cables Capacity: 5,400 tons

TANZANIA (2%)

Cables Capacity: 5,775 tons



Meters

SLOVENIA

Electrometers Capacity: 5.4 mn meters

EGYPT

Electrometers Capacity: 4.7 mn meters



Transformers

EGYPT

Transformers Capacity: 11,400 MVA

ZAMBIA

Transformers Capacity: 260 MVA

PAKISTAN

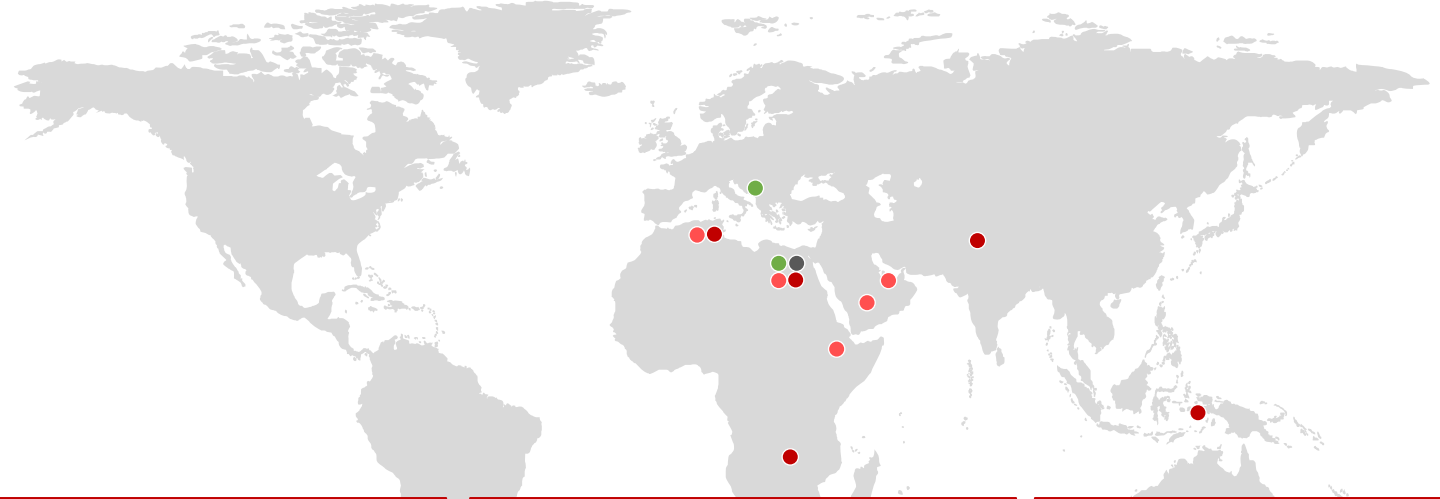
Transformers Capacity: 5,500 MVA

ALGERIA

Transformers Capacity: 2,880 MVA

INDONESIA

Transformers Capacity: 10,000 MVA



Elsewedy Electric's management structure facilitates quick decision-making and the careful monitoring of developments around the world. The Group ensures that the highest level of management remains in touch with its core activities

The Board of Directors

Mr. Sadek Ahmed Sadek Elsewedy	Non-Executive Chairman
Mr. Ahmed Ahmed Sadek Elsewedy	Managing Director
Mr. Mohamed Ahmed Sadek Elsewedy	Board Member
Mr. Amr Mohamed Ahmed Labib	Board Member
Mr. Abdul Rahman Ahmed Ahmed Sadek El-Sewedy	Board Member
Mr. Ahmed Sadek Ahmed El-Sewedy	Board Member
Mr. Ahmed Saad El Din Abdo Abu Hendia	Independent Board Member
Ms. Shahinaz Nabil Amin Fouda	Non-Executive Board Member
Mr. Sherif Samy Ebada Youssef	Non-Executive Board Member
Ms. Azza Ahmed Sadek El-Sewedy	Non-Executive Board Member

Management Pillars of Success



Efficiency

Elsewedy Electric has a track record of completing critical national and international projects that require a return to service within an extremely tight schedule.



Innovation

As a global energy solutions leader we realize the need of innovation within the renewable energy sector. We work hard to develop alternative energy solutions for future generations.



Quality

As a global energy solutions leader we realize the need of innovation within the renewable energy sector. We work hard to develop alternative energy solutions for future generations.



Customer-Driven

We strive to anticipate customer needs during new product development; we are in constant contact with clients, seeking their input to further tailor our products to their needs.



Safety

We boast a track record of positive contributions in manufacturing safe products. We ensure consistent safety and quality through strong governance and compliance to applicable regulations and standards.



Skill Development

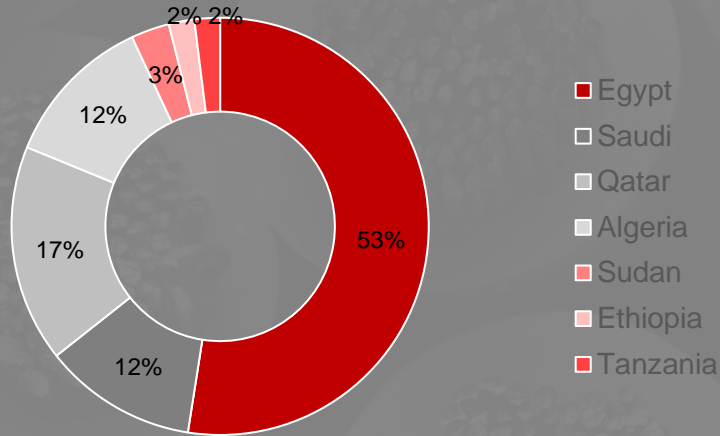
Elsewedy Electric ensures hiring employees of the highest caliber while constantly investing in skill enhancement and development.

Elsewedy Electric boasts an impressive list of both global and regional clients spanning Energy, Telecom, Technology and other industries.

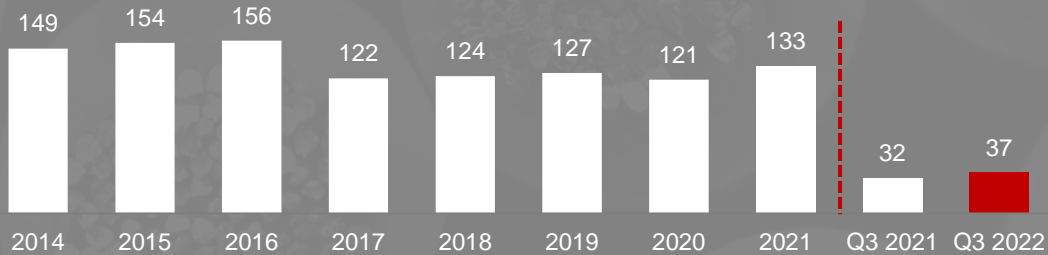
The repeat business of large regional government entities and global industry giants is testament to the exceptional quality, speed and service provided by the Group to its clients



Capacity Split by Country (%) – September 30, 2022



Volume (000 tons)



EGP 9.9 bn
Backlog – September 30, 2022

Product Range

Comprehensive range of cabling solutions for residential, industrial, commercial and energy sectors

**Power
Cables**

**Special
Cables**

**Fiber Optic
Cables**

**Winding
Wires**

**Raw
Materials**

Production Facilities

Largest capacity in the MENA region with access to markets with underdeveloped infrastructure creating opportunities

Egypt

- Egytech Cables
- United Industries
- El Sewedy Cables
- Egyplast
- Elsewedy SEDCO
- United Metals
- United Wires
- UEIC

Algeria

- El Sewedy Cables Algeria

Ethiopia

- El Sewedy Cables Ethiopia

KSA

- El Sewedy Cables KSA

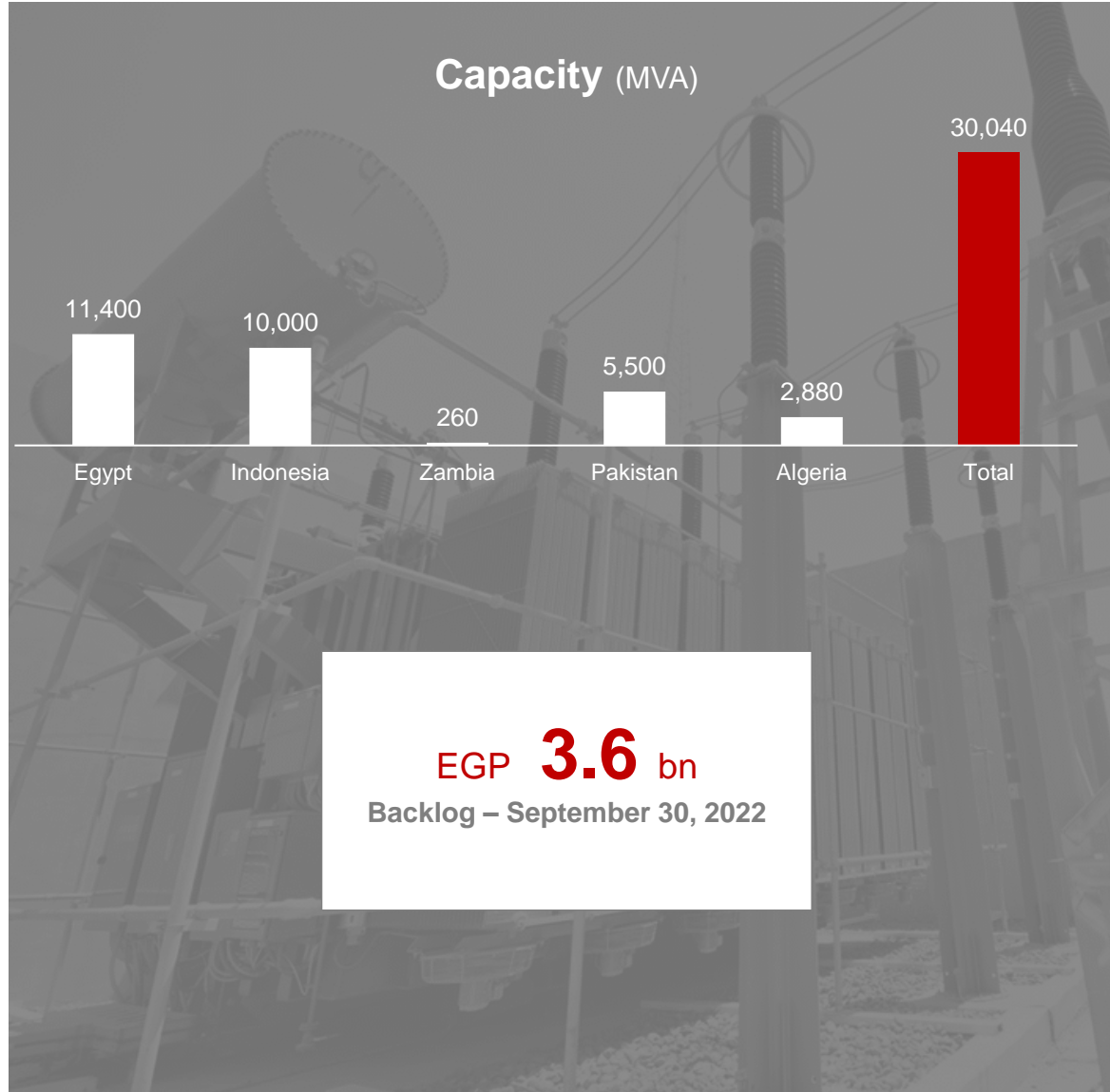
Qatar

- Doha Cables

Tanzania

- El Sewedy Cables Tanzania

Elsewedy Electric has significantly extended its core wires and cables capacity in recent years, more than doubling its annual capacity since 2007 to approximately 275,000 tons as of December 31st 2021



Product Range

Elsewedy Electric produces a full range of low, medium and high voltage transformers -- including power and distribution (step up and step down) transformers

Power Transformers

Cast Resin Dry

Oil Immersed

Installation & Maintenance

Production Facilities

The Group utilizes a state-of-the-art set-up to solidify its position as a leader of integrated energy solutions in MENA and Sub-Saharan Africa

Egypt

- Elsewedy Transformers - Egypt

Zambia

- Elsewedy Electric - Zambia

Algeria

- Elsewedy Electric - Algeria

Indonesia

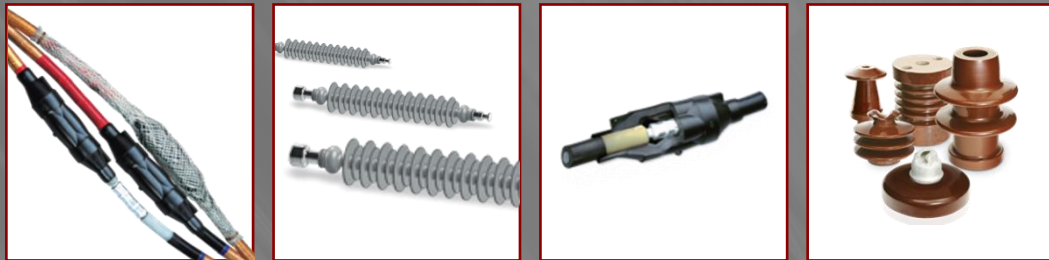
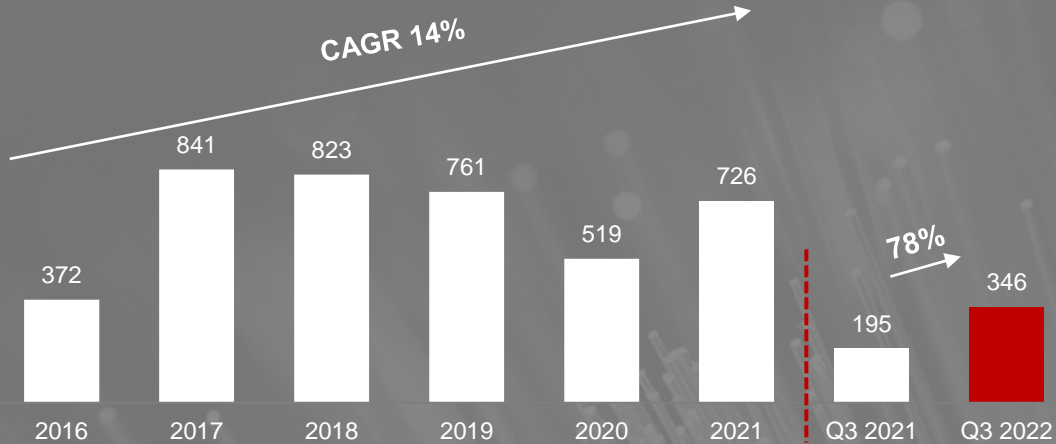
- Elsewedy Electric - Indonesia

Pakistan

- Elsewedy Transformers - Pakistan

Elsewedy Electric is the first and only producer of power and distribution (step up and step down) transformers in the region up to 220KV. The Group benefits from access to untapped markets and low-cost manufacturing bases

Revenue (EGP mn)



Project Range

Cable Accessories

Elastimold Egypt is cable accessories manufacturer resulting from a joint venture with Elastimold USA and Elsewedy SEDCO. Services range from engineering, design and correct accessory selection to supplying, training, installation and supervision.



Insulators

In June 2008, Elsewedy Electric acquired The Egyptian Company for Manufacturing Electric Insulators (ECMEI), a Middle East-based manufacturer of electric ceramic insulators.



Others

Explosion Proof Equipment

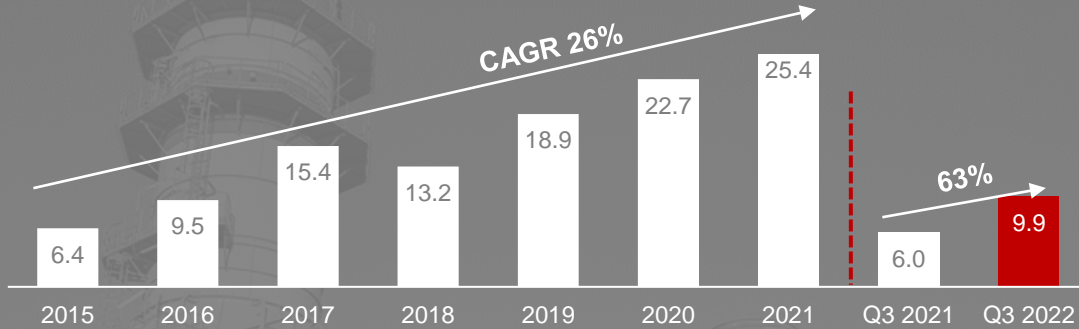
Elsewedy Electric has been manufacturing explosion proof equipment since 1998 through Elsewedy Sedco, which specializes in supplying distinguished Electrical Bulk Materials (Explosion Proof) for the petroleum sector in Africa and Middle East

Fiber Glass Poles

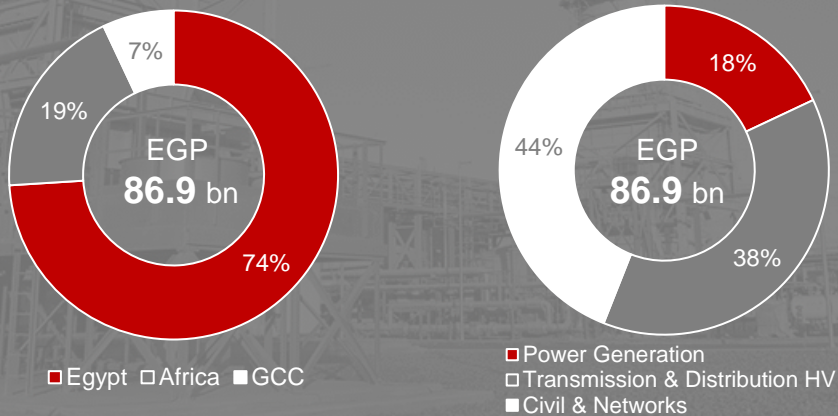
Elsewedy Electric manufactures fiber glass up to a height of 14m.

Through strategic alliances and acquisitions, Elsewedy Electric has become a one-stop shop, offering comprehensive solutions in the field of Electricity & Energy

Revenue (EGP bn)



Backlog – September 30, 2022



Product Range

Elsewedy Electric's Turnkey Solutions segment delivers electricity generating assets and transmission and distribution (T&D) networks on an EPC basis.

Power
Generation

Electricity
Transmission
& Distribution

Construction
&
Infrastructure

Telecom
Solutions

Geographical Reach

The Group focuses on the power sector with strong capabilities that extend to large and complex infrastructure, industrial and commercial projects with an emphasis on turn-key contracting.

Power

- Iraq
- Yemen
- Cameroon
- Libya

PSP

- Egypt
- Iraq
- KSA
- Qatar
- Cameroon
- UAE
- Tanzania

Transmission & Distribution

- Algeria
- Chad
- Egypt
- Ethiopia
- Equatorial Guinea
- Ghana
- Mozambique
- Niger
- Rwanda
- Zambia
- Angola

Elsewedy Electric is a leading engineering, procurement and construction contractor active across the MENA and Sub-Saharan African regions

Division | 1

Power Generation



Considered one of the emerging EPC contractors with an extensive experience in the business of Power Generation and HV substation projects, Elsewedy PSP provides engineering, procurement, manufacture and construction services, demonstrating its dominant presence within the Egyptian market and successful expansion across the MENA Region; backed by the Group's corporate global activities.

Sectors Served

- Power
- Industrial
- Infrastructure
- Utilities

Division | 2

Power Transmission & Distribution



Elsewedy Electric T&D aspires to be a global leader in providing safe & environment friendly energy solutions to the growing infrastructure needs of its valued clients across the Middle East. We have the in-house capability to undertake design, engineering, procurement & management of installation activities for electrical power transmission & distribution projects on turnkey basis.

Sectors Served

- Power (Transmission Distribution)
- Utilities
- Infrastructure

Division | 3

Construction & Infrastructure



One of Egypt's most reputable contractors with a strong reputation and growing business in Algeria, North Africa, Chad, and Mozambique. Through alliances with major international civil engineering and specialist contractors, we are able to undertake multidisciplinary projects of high scale and complexity.

Sectors Served

- Infrastructure
- Industrial
- Power
- Commercial

Division | 4

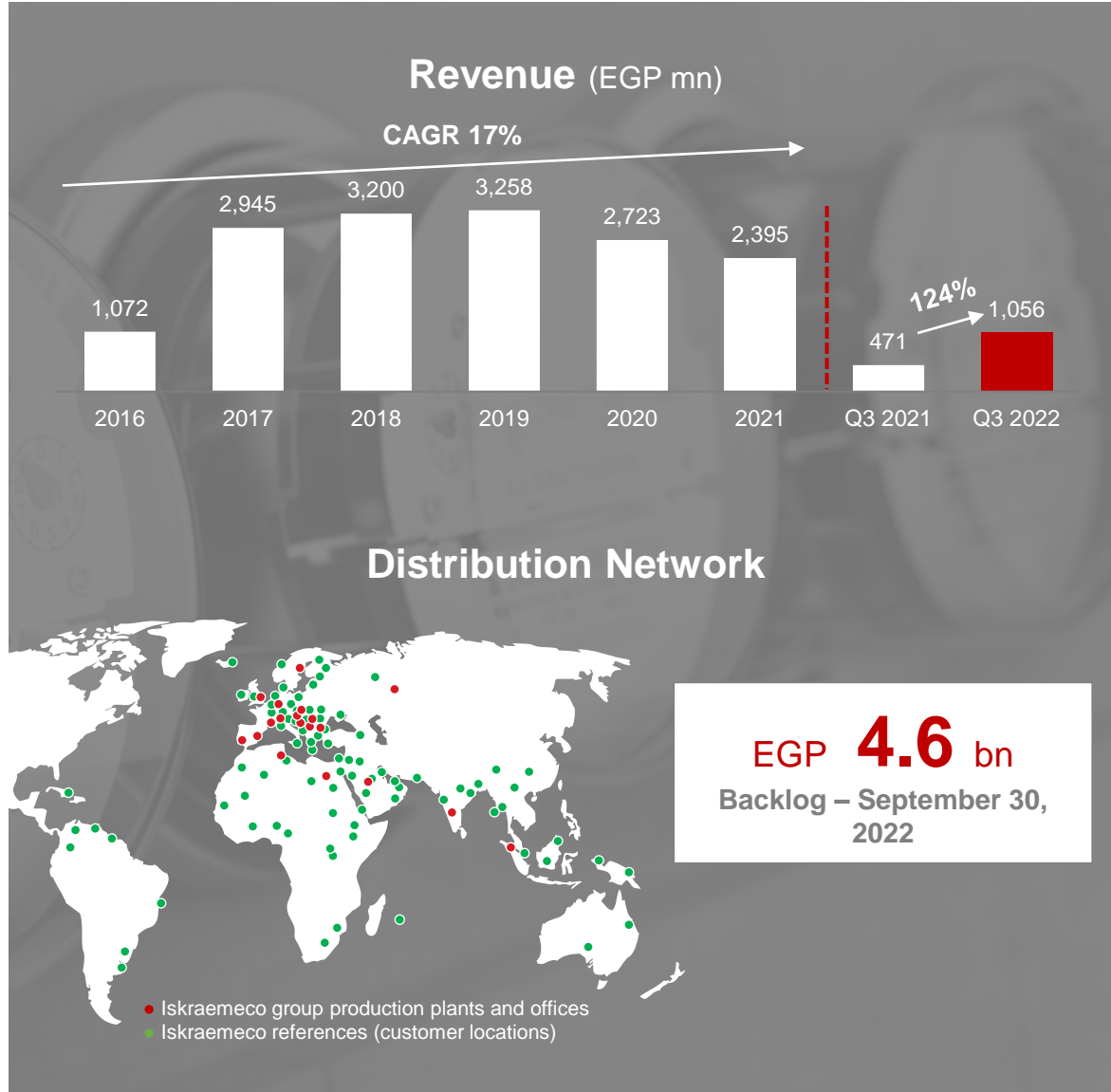
Projects Development & Renewable Energy



Develops, designs, builds, owns and operates assets in the field of power industry, whether in Power Generation or in Transmission & Distribution, outsourcing the corporate capabilities and expertise and cooperating with major & experienced developers, EPC contractors & equipment suppliers and focusing in emerging and growing markets, especially in which the Group has established a strong market position and special relations within.

Sectors Served

- Power
- Renewable energy



Product Range

The acquisition of Iskraemco establishes a global metering and measurement giant with the technological strength to build tomorrow's smart products

Smart Meters

Induction
Meters

Residential
Meters

Industrial
Meters

Production Facilities

With the production and distribution base to capture worldwide market share, Iskraemeco currently supplies over 3 million meters, mostly to countries in Europe and the Gulf.

Slovenia

- ISKRAEMECO - Slovenia

Egypt

- ISKRAEMECO - Egypt

In 2007, Elsewedy Electric acquired Slovenia's Iskraemeco, one of the world's most technologically advanced producers of metering equipment and services

Production Capacity (Meters)

Slovenia	Egypt	Total
5,400,000	4,700,000	10,100,000



Product Range

Elsowedy Electric, jointly and equally with Électricité De France's EDF Renewables, developed, financed, built, owns and operates two solar PV power plants in Benban, Aswan, developed as part of Egypt's Round II of the renewable energy feed-in-tariff program launched by the Egyptian government

130 MWp
Capacity

140,000
Households Connected

120,000 Tons
CO2 Saved/Year

Benban Solar PV Plant

Elsowedy Electric's Benban Solar PV power plants commenced operations in August 2019, with an in-place Power Purchase Agreement and Network Connection Contract

Project Value

- USD 140 million

Project Location

- Benban, Kom Ombo, Aswan Governorate, Egypt

Elsowedy Electric contributes to and fully supports the Egyptian government's plan to generate 20% of the country's electricity from renewables by 2022



Product Range

Elsewedy Electric completed the acquisition of 3 wind and 1 hydroelectric energy companies in Greece in June 2019

63.6 MWp Capacity	34,000 Households Connected	102,000 Tons CO2 Saved/Year
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Renewable Energy Assets

Public utility off-taker “DAPEEP” (Diacheiristis Ananeosimon Pigon Energias kia Eggyiseon Proelefsis S.A.) guarantees the purchase of all the energy produced at the parks.

Acquisition Value
<ul style="list-style-type: none"> • EUR 55 million
Project Location
<ul style="list-style-type: none"> • Ermioni, Argolida, Greece • Tsouka, Arcadia, Greece • Kilkis, Macedonia/Achaia, Greece

Elsewedy Electric is committed to seeking investment opportunities to provide added value and sustainable solutions



Product Range

Industrial Development

At Elsewedy Industrial Development, we create fully functional and customizable integrated industrial developments. Over the past decade and a half, we have successfully developed over 25 million square meters of industrial parks, encompassing a multitude of diverse and fully operational large-scale factories, with local and international manufacturers. We have projects in different cities in Egypt and Africa, such as Industria West, Industria East, Al Oula, Industria Sokhna, Industria Asher, Industria Sadat and Tanzania (Dar Elsalam).



Logistics Development

Elsewedy Logistics Properties originated from Elsewedy's successes in the industrial development of Pi Parks and Al Oula. Located in Industria West with 14,000 SQM of warehouse ambient and temperature-controlled space, SLP #One will be operated in partnership with DB Schenker Egypt.



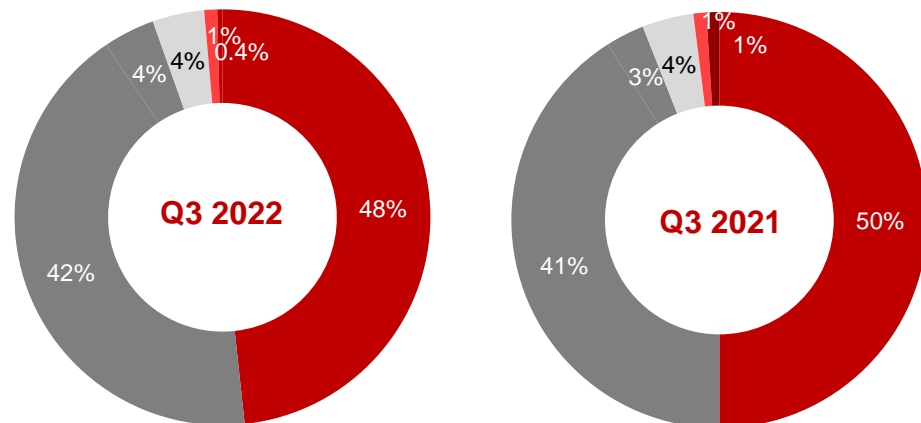
This joint operation is part of SLP's strategic partnership agreement with DBS, one of the world's three largest logistics service providers, will see the two jointly develop innovative and sizeable logistics assets in Egypt and the MENA region. Lately, There is a great interest in establishing logistics facilities in Egypt and other African countries. Through our subsidiary Elsewedy Logistics Properties (SLP) we develop warehousing, distribution hubs, and dry port facilities and FTZs (free trade zones). Our existing projects cover a diverse range of strategic locations.



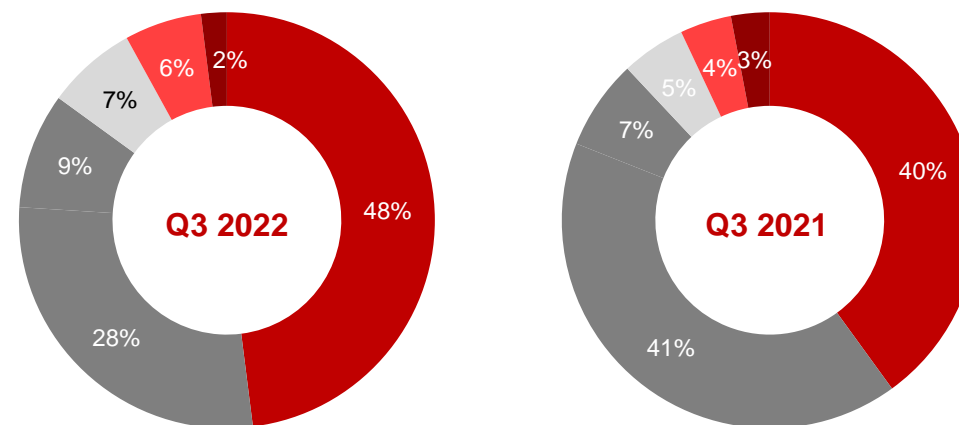
Financial Performance

Segmental Analysis

Revenues



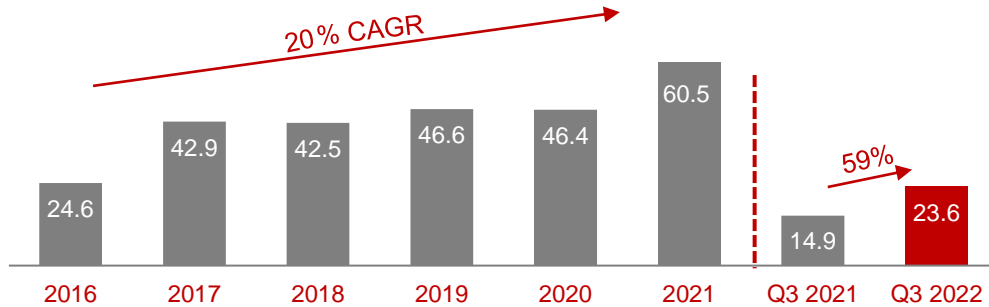
Gross Profit



■ Wire & Cables ■ Turnkey Solutions ■ Meters ■ Transformers ■ Electrical Products ■ Renewables – IPP

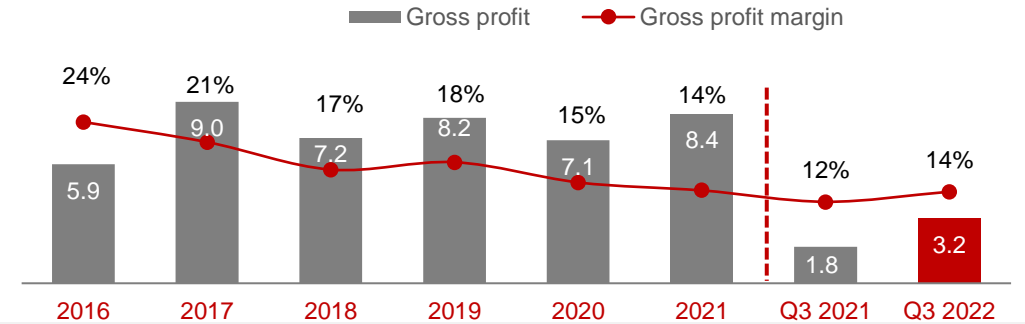
	▲ YoY Revenue	▲ Gross Profit	Gross Profit Margin (Q3 2022)
Wires & Cables	▲ 51.5%	▲ 109.0%	13.5%
Turnkey Solutions	▲ 63.0%	▲ 22.6%	9.2%
Meters	▲ 124.3%	▲ 151.0%	28.7%
Transformers	▲ 54.7%	▼ 159.0%	24.2%
Electrical Products	▲ 77.5%	▲ 118.7%	51.4%
Renewables – IPP	▲ 14.1%	▲ 28.5%	56.3%

Total Revenue (EGP bn)



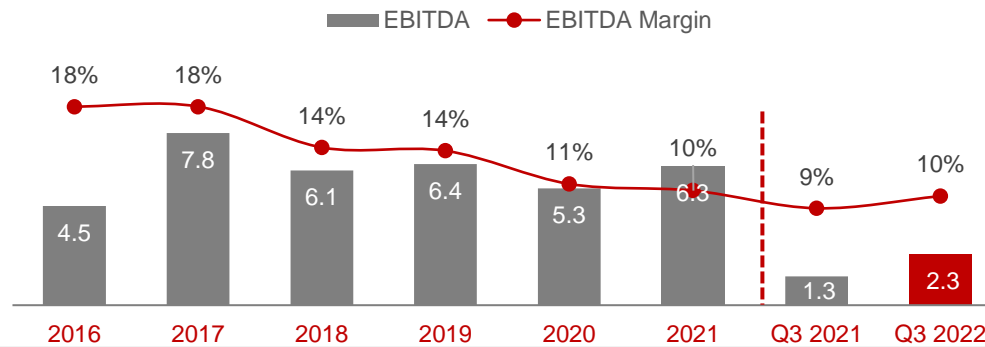
Revenues recorded EGP 23,608 million in the third quarter of the year, up by 58.7% y-o-y, supported by strong performance across all of the company's business segments with major contribution coming from both cables and turnkey projects segments.

Gross Profit (EGP bn)



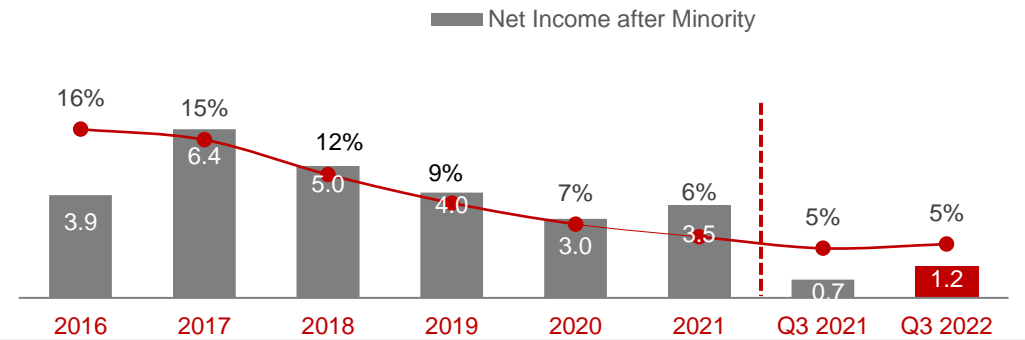
Gross Profit grew by almost two-fold to reach EGP 3,204 million in Q3 2022 against the EGP 1,806 million recorded in the previous year, driven by improved profitability across all segments supported by management's strategic planning in efforts to mitigate inflationary pressures, coupled with the currency movement effect.

EBITDA (EGP bn)



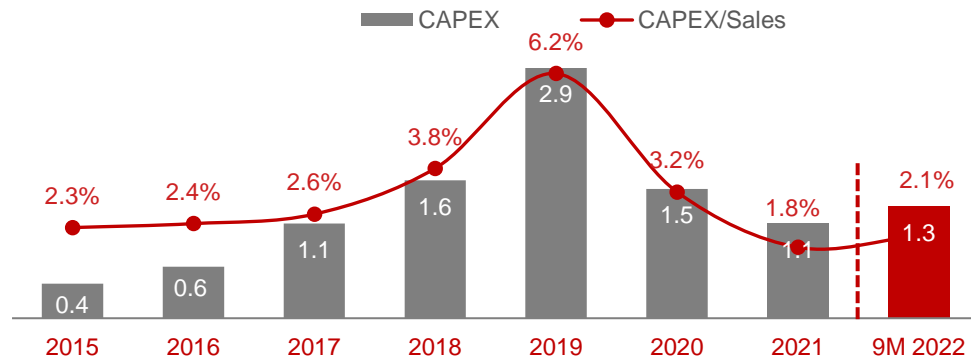
EBITDA came in at EGP 2,346 million in Q3 2022, up by 78.7% y-o-y driven by improved profitability margins on the back of implementing efficient cost control measures, coupled with higher revenues generated during the period. As a result, the corresponding EBITDA margin recorded 9.9% in Q3 2022, an increase of 1.1 pp y-o-y.

Net Income (after Minority Interest) (EGP bn)



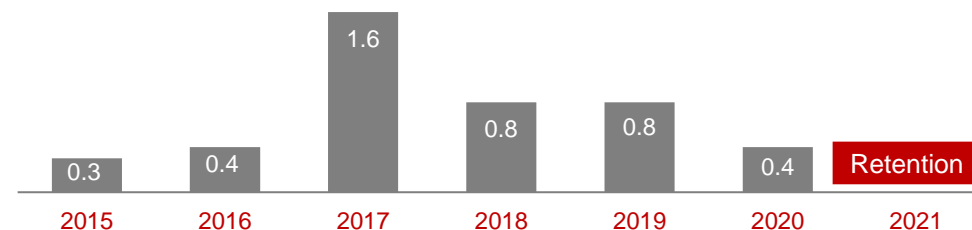
Net Income after Minority Interest expanded by a notable 71.2% y-o-y coming in at EGP 1,205 million in Q3 2022, with the increase in profitability across company's operating segments offsetting the rising SG&A expenses and financing costs. Net profit margin for the period came in at 5.1% against the 4.7% reported in the previous year.

CAPEX (EGP bn)



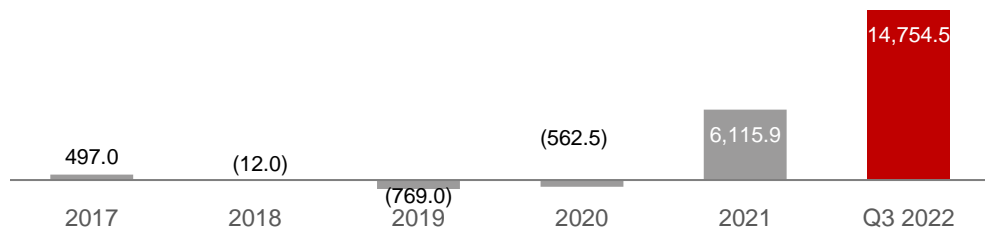
Despite a significant growth in revenue over the last 5 years, Elsewedy has maintained a relatively low CAPEX to sales (less than 4% between 2014 and 2018), with a slight uptick for 2019 and a reversion to trend from 2020 onwards.

Dividend Per Share ("DPS") (EGP)



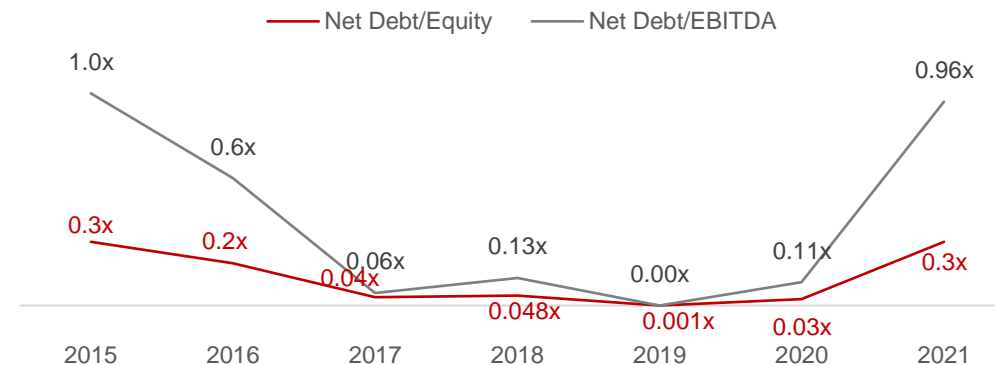
Elsewedy declared a dividend of EGP 0.40 per share for 2020, opting to retain profits for 2021 and 2022 as the Company continues on its expansion trajectory.

Net Debt (EGP mn)



Net debt stood at EGP 14,755 million as at 30 September 2022, compared to a net debt of EGP 6,116 million recorded at year-end 2021. Growth in net debt position was largely driven by the management's strategic decision to stockpile key raw materials in an effort to mitigate supply chain disruptions caused by the prevailing economic conditions. The increase was further driven by higher capital expenditure in line with the company's expansion plans.

Net Debt Ratios



Net debt to EBITDA rebounded to previous levels in comparison with 2015 as Elsewedy takes on another wave of growth and expansion, while mitigating the risks associated with the ongoing macroeconomic challenges.

EGP	Q3-2022	Q3-2021	Change	9M-2022	9M-2021	Change
Sales						
Wires & Cables	11,272,057,267	7,440,382,254	51.5%	30,219,761,954	20,264,667,283	49.1%
Electrical Products	2,374,213,191	1,279,328,296	85.6%	5,991,161,872	3,716,658,231	61.2%
Turnkey Projects	9,961,824,440	6,154,695,238	61.9%	26,361,485,419	16,905,577,640	55.9%
Total Sales	23,608,094,898	14,874,405,784	58.7%	62,572,409,245	40,886,903,154	53.0%
COGS	(20,404,115,122)	(13,067,967,156)		(54,115,582,634)	(35,310,961,747)	
Gross Profit	3,203,979,776	1,806,438,629	77.4%	8,456,826,611	5,575,941,408	51.7%
Gross Profit Margin	13.6%	12.1%		13.5%	13.6%	
SG&A	(1,216,194,832)	(770,315,991)	57.9%	(3,255,364,486)	(2,322,347,712)	40.2%
Other Operating Income	111,448,561	111,910,919		389,888,035	314,750,995	
Other Operating Expense	(187,023,306)	(152,325,460)		(669,058,137)	(316,978,633)	
Income from Investments	62,347,908	66,331,820		172,755,220	195,571,122	
EBITDA	2,345,711,361	1,312,314,290	78.7%	6,127,427,513	4,239,473,581	44.5%
EBITDA Margin	9.9%	8.8%		9.8%	10.4%	
Depreciation & Amortization	(371,153,254)	(250,274,373)		(1,032,380,270)	(792,536,400)	
FX Gain / (Loss)	87,448,150	14,333,402		58,975,525	(1,743,317)	
EBIT	2,062,006,257	1,076,373,319	91.6%	5,154,022,768	3,445,193,864	49.6%
Interest Expense	(512,116,906)	(192,115,682)	166.6%	(1,141,586,420)	(485,820,186)	135.0%
Interest Income	153,082,404	77,153,792	98.4%	366,394,192	336,884,210	8.8%
Interest Income / (Expenses)	(359,034,502)	(114,961,890)		(775,192,228)	(148,935,976)	
EBT	1,702,971,755	961,411,428	77.1%	4,378,830,540	3,296,257,888	32.8%
Tax	(388,325,364)	(186,732,961)		(1,041,969,379)	(778,309,112)	
Net Income	1,314,646,391	774,678,467	69.7%	3,336,861,161	2,517,948,776	32.5%
Minority Interest	(109,942,278)	(70,821,820)		(244,792,151)	(224,497,786)	
Net Income After Minority Interest	1,204,704,113	703,856,647	71.2%	3,092,069,010	2,293,450,990	34.8%
Net Income Margin	5.1%	4.7%		4.9%	5.6%	

EGP	31/12/2021	30/9/2022
Long Term Assets		
Fixed Assets & Goodwill	10,175,907,881	12,893,339,356
Investments	2,151,957,073	2,696,308,173
Other long-term Assets	262,400,576	294,184,040
Other long-term Receivables	1,202,254,015	1,051,638,082
Total Long-term Assets	13,792,519,545	16,935,469,651
Current Assets		
Inventories	13,320,680,704	19,934,022,645
Receivables	15,043,335,953	21,036,496,711
Other Debit balance	12,518,534,412	18,671,325,075
Due from Related Parties	1,175,912,475	882,915,809
Cash & Cash Equivalents	11,842,589,348	16,895,515,728
Total Current Assets	53,901,052,892	77,420,275,968
Total Assets	67,693,572,437	94,355,745,619
Current Liabilities		
Bank Overdraft & Short-term loans	15,032,238,908	27,821,962,224
Accounts Payable	8,678,197,095	9,569,476,353
Other Credit balance	16,185,004,870	23,666,081,200
Due to Affiliates	546,964,145	1,254,286,538
Provisions	1,960,889,007	2,307,919,172
Total Current Liabilities	42,403,294,025	64,619,725,487
Issued and Paid Capital	2,184,180,000	2,184,180,000
Retained Earnings	16,504,538,981	18,924,871,451
Others	422,339,981	1,164,676,745
Total Parent's Shareholders' Equity	19,111,058,962	22,273,728,196
Minority Interest	1,094,835,252	1,439,525,460
Total Equity	20,205,894,214	23,713,253,656
Long-term Loans	2,926,293,825	3,828,024,512
Other long-term Liabilities	2,158,090,373	2,194,741,964
Total Long-term Liabilities	5,084,384,198	6,022,766,476
Total Liabilities & Equity	67,693,572,437	94,355,745,619

SWDY.CA/SWDY.EY (30/9/2022)

Issued Shares

2,184,180,000 Shares

Share Price

EGP 7.54

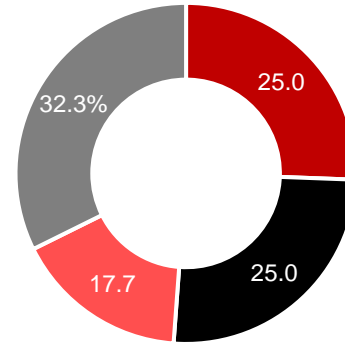
Listing Venue

The Egyptian Stock Exchange

Market Cap

EGP 16.5 bn

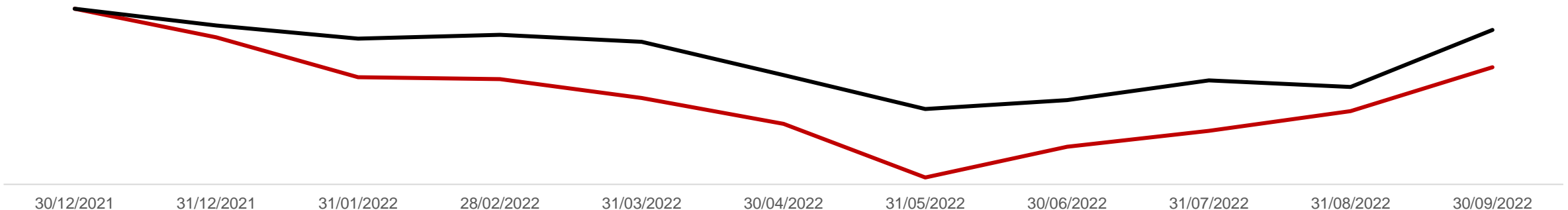
Ownership Structure



- Mr. Sadek Ahmed Sadek Elsewedy
- Mr. Ahmed Ahmed Sadek Elsewedy
- Mr. Mohamed Ahmed Sadek Elsewedy
- Free Float

Elsewedy Electric Stock Performance

— SWDY Rebased — EGX30 Rebased





Corporate Social Responsibility

The communities that we operate in are at the center of our success. Elsewedy Electric is always striving to benefit those communities in Egypt and abroad, not only through its economic impact, but also by paying it forward. We recognize the importance of health and education, which has led us to take action on behalf of those in need throughout 2021.

Over 15 CSR Initiatives Split Across 4 Categories

Select Accessible Education Initiatives

Improving Access to Higher Education

Since 2017, Elsewedy Electric has been providing merit-based scholarships to students from universities across Egypt in cooperation with the American University in Cairo (AUC, Ain Shams University, German University in Cairo (GUC), Mansoura University, Nile University, Qasr Aini University Faculty of Medicine, and Zewail University. The program began as a pilot in 2016 with two students and has grown to 115 students per year in 2020.

Applied Technology University

Elsewedy Electric supports The University of Technology by establishing a laboratory and establishing conference rooms within the university. The institution plays a vital role in enhancing the quality of technical education in Egypt in line with the national and international market requirements.

- Accessible Education
- Sports & Culture
- Better Health
- Inclusive Development



Elsewedy Technical Academy



In 2011, Elsewedy Electric established the Elsewedy Electric Technical Academy, which aims to support technical and vocational schools to produce the skilled technicians that the industry needs. STA aims to prepare students for the exponentially transforming world under the fourth industrial revolution, through introducing them to digital content and the increasing use of computers in the classroom and at work. School books are gradually replaced by digital copies, while we also integrate multimedia content into the teaching and the learning process.

In 2020, STA collaborated with various ministries in Egypt, and signed agreements with Banque Misr Foundation. The Academy has also partnered with several telecom and technology companies, including Orange, Huawei, Cisco and Microsoft.

 **1.2k** Students
~**30%** Female

 **13** Areas

 **4** Int'l Certificates

 **16** Specializations

Select Better Health Initiatives

Doha Cables Blood Donation Campaign

On January 26, 2020, Doha Cables organized a voluntary blood donation campaign at Mesaieed Factory in partnership with Hamad Medical Corporation (HMC) to support the Blood Bank in Qatar and raise awareness of the importance of donating blood. Employees from various departments attended the campaign.

First-of-a-Kind 3D Endoscopy Simulator

The Group supported the establishment of the first-of-a-kind 3D Endoscopy Simulator Lab at Kasr Al Ainy Hospital, a lab that trains professionals and surgeons at the obstetrics and gynecology department. It is the only comprehensive surgery simulation center with 3D VR hysteroscopy in Egypt, offering trainees virtual surgical training before practicing what they have learned in real-life surgeries. The lab provides advanced training on laparoscopy and hysteroscopy.

Ultrasonic Endoscope System to Zagazig Hospital

Elsewedy Electric donated the newest Ultrasonic Endoscope system to Zagazig University Hospital. The ultrasonic endoscope system helps treat and provides correct diagnoses in the gallbladder, digestive system and tumor sampling.

Medical Supplies to Healthcare Workers

Elsewedy Electric donated more than 1.6 million masks & medical supplies to healthcare workers in Egypt to help combat the spread of the coronavirus. The donation included 1.5 million surgical respiratory masks, 100,000 N95 medical respirator masks, 20,000 protective medical suits, and 100,000 medical hand protectors.

Elsewedy Hospital in Sudan

Elsewedy Electric has developed a children's hospital in Sudan focusing on newborns as it seeks to combat infant mortality, where children under the age of five suffer from the highest rates.



Select Inclusive Development Initiatives



3W Networks Calendar Partnership

Our partnership with Mawaheb from Beautiful People, a Dubai-based art studio for disabled adults and young people, has lasted since 2012 and continues to date. Every year we produce calendars featuring beautiful artworks of these talented individuals. We share Mawaheb's focus on creativity, self-development and confidence to bridge the gap between determination and society. Our 2021 calendar draws inspiration from Japanese artist Yayoi Kusama, who is sometimes called 'the princess of polka dots. Adding colorful all-over marks and dots as their inspiration, the Mawaheb artists exhibited artworks beautifully reflecting the artist's world.



Food Bank Partnership

To eradicate hunger in Egypt, Elsewedy Electric has established a partnership with the Egyptian Food Bank (EFB). This partnership aims to support EFB in its mission to serve society through long-term development, awareness and feeding programs. Volunteer teams from Elsewedy Electric supported the program by packing cartons of food for families in need.

Select Sports & Culture Initiatives

Sponsorship for Distinguished Squash Champion

Elsewedy Electric has signed a sponsorship contract for squash champion, one of the prominent champions in the squash game, who has won many world championships.

Road to Tokyo Olympics 2021

RME sponsored Mohab Samer, Egyptian fencing champion, by supporting him in his journey to competing in four World cup tournaments in Egypt, Canada, Poland & Luxembourg until he made it to the Olympics qualified as the 1st place of African qualifiers and 10th Worldwide. RME also sponsored his closed training camp with internationally accredited coach Christian Bauer of France, recognized internationally as the best fencing trainer, to support Mohab in his challenging training phase.

Galala Challenge I,II,III,IV

RME proudly, for the fourth time, took part in the Galala Challenge together with Power Ride Sports. Galala Challenge is a 137km ride with around 1,300m of elevation, which requires inspiring, persistent and challenge-oriented participation.

Trailmaster Race

Recognizing sports as an important part of our culture, RME has always supported our athletes. In 2020 we partially sponsored RME people who wished to participate in the Trailmaster race event (Run Through Nature) in collaboration with The TriFactory.

Tough Mudder

RME proudly took part in the Tough Mudder event under the auspices of Emaar Misr, ensuring that challenging obstacles in the game were constructed following the highest safety and quality standards.



Health, Safety & Environment

We believe that our employees are our most important asset. The safety of our employees, subcontractors and stakeholders is our highest priority. We strive to create and maintain a safe operating culture by prioritizing safety in everything we do.

We believe in earning the confidence of consumers, shareholders and the wider society. We strive to be a good neighbor and contribute to sustainable development



*Our HSE Policy will be regularly reviewed to ensure ongoing suitability. The commitments listed are in addition to our basic obligation to comply with **Elsewedy standards***

It is our belief that:

- Every incident can be prevented
- Safety can be managed
- Our management is responsible for ensuring the safe operations
- Protecting the environment is our responsibility

In Elsewedy Electric we are all committed to:

- Pursue the goal of no harm to people
- Train our employees on how to perform their jobs safely
- Provide the necessary resources for a safe and clean workplace and environment
- Plan for, respond to and recover from any emergency, crisis and business disruption
- Promote best practice in our industry
- Minimize our environmental impact through efficient use of materials and energy
- Encourage a culture in which all employees share our commitment to safety and environment
- Continuously improve the way we manage safety and environment protection in our operations

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